





## FM How HSS Can Help

Facilities Managers work under incredible pressure these days. The job – which has always been to provide crucial support for organisational success – just seems to grow as demands and expectations mount.

So who does the FM turn to for ready access to quality tools, plant and equipment – especially if the requirement is only periodic, for a specific term or for special applications? HSS, of course.

We're here to help. We understand that Facilities Managers are looking for opportunities to maximise the value of their own resources while minimising new investment and risk. This is where the concept of hiring, rather than buying, can offer big benefits. In fact, hiring is very often the best 'buying' decision.

### A better buying decision

Outsourcing the provision of tools and equipment delivers a whole series of benefits:

- Operational cost savings
- Transfer of risk
- Access to specialist product knowledge, expertise and training
- Assurance of compliance with health & safety regulations
- One point of contact and control
- Single invoicing and management reporting for all hire needs.

And, partnering with a hire specialist means no need to buy and no need to find the space to store things you only require occasionally.

Whatever your needs, HSS can tailor a service to meet them. And you can be confident you have a business partner who shares your commitment to minimising unnecessary cost and distraction, and maximising your focus on core objectives.

### Together, we will keep your business working.

#### Your problems solved

HSS sets the agenda for hire services in the UK. No one understands the needs of the FM business better; and no one can respond more effectively. You can count on us for:

#### ■ Reliable availability

Vast stock of well-maintained premium-quality products, clean and ready for use in any client environment.

#### ■ Mission critical delivery

Dedicated integrated computer network, extensive distribution fleet and logistics software that ensures on-time availability.

#### ■ Understanding of business needs

Plus a willingness and ability to respond to them in ways that support customer objectives.

#### ■ Commitment to compliance

Meeting all health & safety law requirements, manufacturers' guidelines and industry best practice is central to our approach.

#### ■ Commitment to training

For both our staff, in customer service, equipment operation, health & safety etc, as well as customer staff in safe operation of equipment.

#### ■ Knowledge and experience

To advise on the correct products, conditions for use and training requirements.

#### ■ Efficient systems

For sourcing, delivery and collection, as well as managing individual accounts.

#### ■ Local, regional, national coverage

An extensive network of service centres means we have the resources to meet needs wherever they are and always at competitive rates. HSS also offers a round-the-clock service to cope with 24-hour operation, non-standard work hours and emergencies.